

Sample verification program

Hubs offers you the possibility to use our Sample Verification Program (SVP) for orders that include a minimum individual part quantity of 50 units or \$4,000 USD order value. The SVP allows you to receive **2 sets of pre-production samples** for in house testing prior to kicking off full-scale production.

Benefits

- Quality assurance
 - SVP mitigates risk and ensures the parts meet your requirements.
- Consistency
 - Prototypes and the full order are produced by the same manufacturing partner.

Process

- 1) You request a standard quote with your parts, requested finish, and number of units.
- 2) Hubs reviews the quote and offers you the chance to utilise the SVP after agreeing to the 50%downpayment if the order is over \$4,000.
- 3) You sign the quote provided by Hubs and the [SVP Terms and Conditions](#)
- 4) Our manufacturing partner produces two of the relevant SVP parts and sends them to you.
- 5) Having received and approved the SVP parts, you inform Hubs that full-scale production may begin. The quoted lead time applies from this moment. If minor adjustments are necessary, please let your sales rep know.
 - a) Parts must be approved within 1 week of delivery
- 6) The same manufacturing partner produces the full order within the quoted lead time. The quoted lead time takes into account 1 week of manufacturing the samples and a 1 week window for sample approval on your end.
- 7) The full order is delivered and you are invoiced as per the quote, with the remaining 50% now due.

Example

You place an order with the Sample Verification Program for 1000 units of a part where the total price is \$30,000 USD (excluding shipping, VAT, etc.) resulting in a per unit price of \$30. You sign the SVP agreement and pay the 50% down payment, and we'll manufacture and send you the sample parts. If you approve of the parts and want to get full production started, accept the sample parts and the rest of the order is manufactured and shipped to you. The remaining 50% of the payment is now due.

To summarize : [Once you have received the SVP parts there are two possible outcomes.](#)

- 1) You approve the SVP parts, and inform Hubs that full production can begin. You pay the 50%down payment of the full production. You receive the remaining parts and invoice for the second half of the payment.
- 2) In reviewing the SVP parts, you decide to make design changes. By changing the design, Hubs provides the quote for the updated parts. You must pay the cost of the two units at the quoted per unit price and the SVP procedure will be repeated with the updated parts and your 50% down payment will be refunded.